





TRAVELGATE



What is Con-X & After-X

At TravelgateX, we have been facilitating the connection between online travel companies for 11 years. Our platform has more than 1,000 connected Partners, both Buyers and Sellers.

In addition to facilitating online connections, we have launched our CON-X and AFTER-X events, where we invite you to meet face-to-face and get to know each other to help you boost and grow your business. These events take place in Mallorca, known as the Silicon Valley of the travel industry, and have the following objectives:

- Facilitating new business between our Partners, strengthening existing relationships and generating new opportunities.
- To bring together the most influential professionals in the tourism and technology sector, including C-Level leaders.
- To inspire through the participation of innovative leaders in the industry, giving attendees a glimpse of what's to come and offering ideas that can generate new revenue streams.

Our main objective is to create an environment conducive to knowledge sharing, collaboration and the development of new strategic alliances.



Branding



Past Events



Previous Editions >



Video Con-X 2019 >

Video Con-X & After-X 2022 >

Video Con-X & After-X 2023 >

Numbers

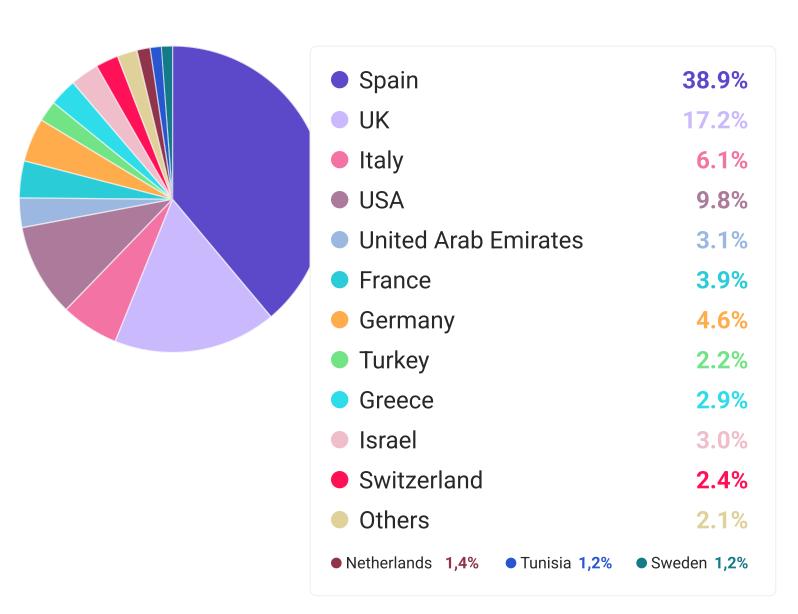
Con-X 2023

- 182 Travel companies
- 322 Attendess
- 374 Confirmed meetings

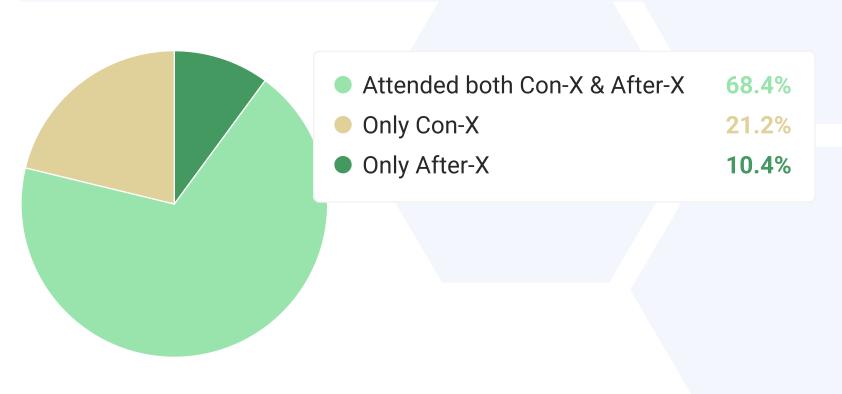
After-X 2023

- 207 Travel companies
- 491 Attendees
- 1.030 Confirmed meetings

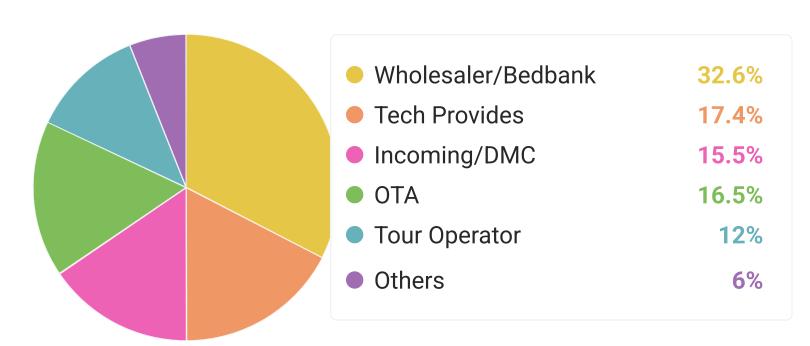
Per Country



Per Event

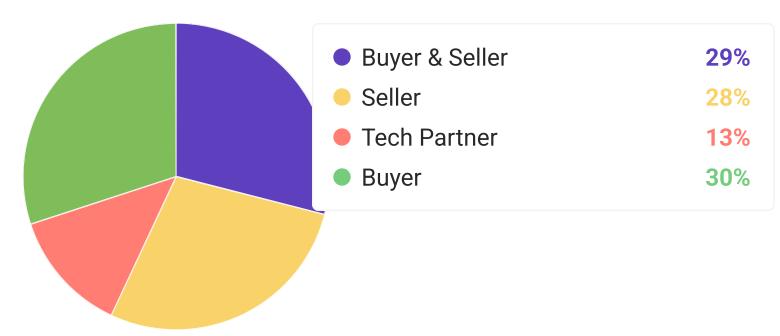


Per Company Type

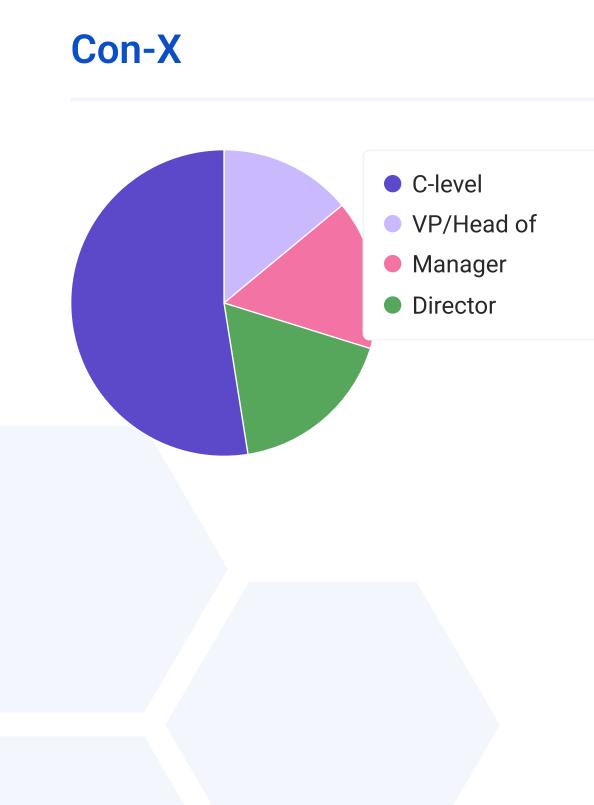


List company attendees: Con-X 2019 - 2022 - 2023 >

Per Partner Type



Audience 2023



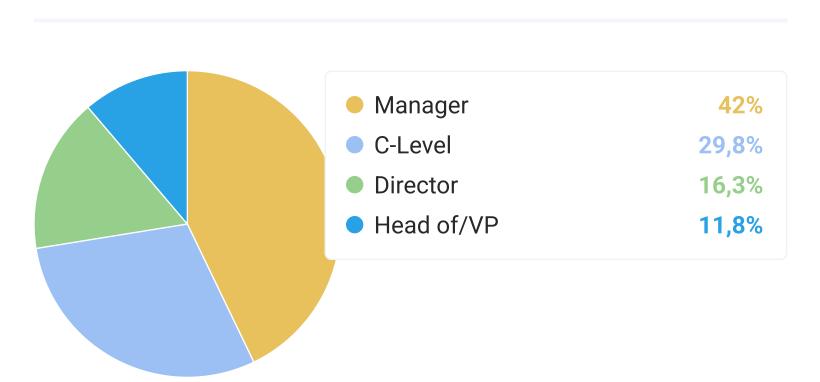
After-X

52,2%

14%

15,8%

17,7%





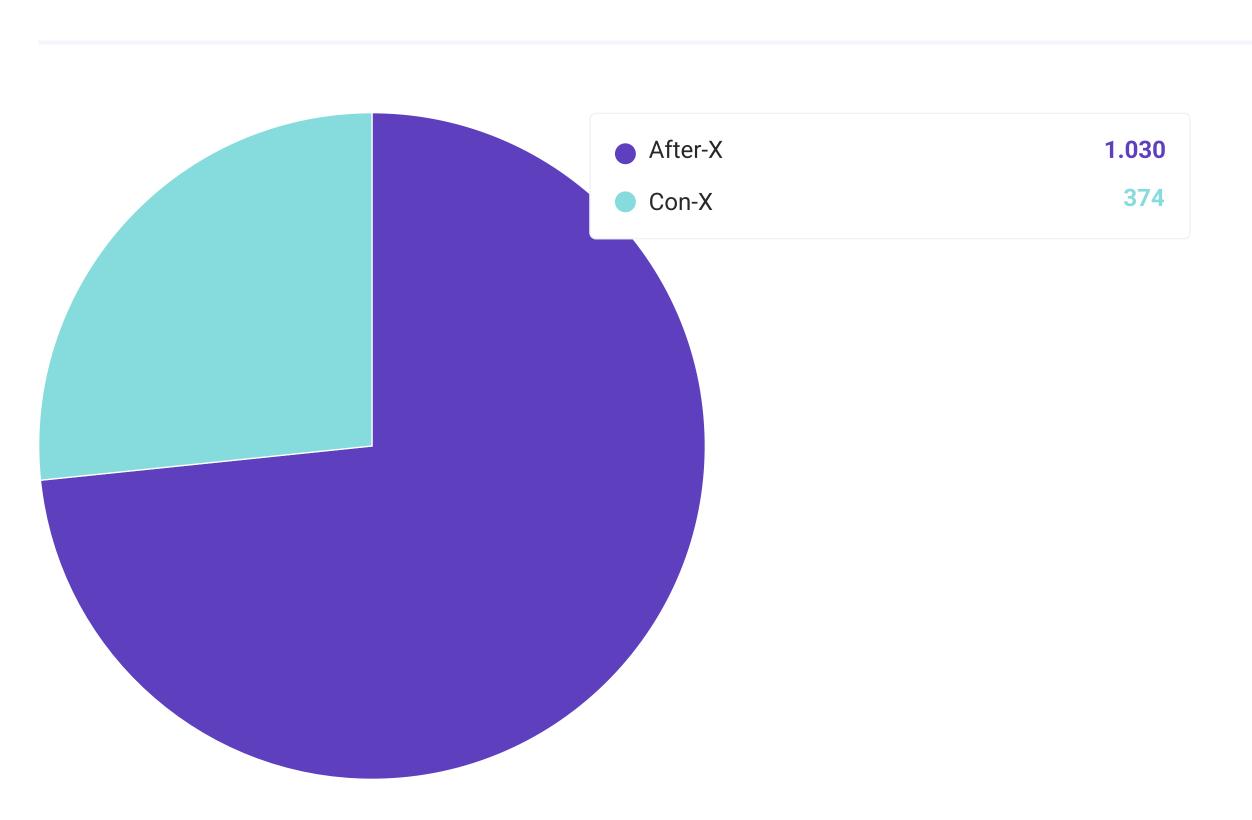
Meetings held at events

Meetings held during the two days that have been finalized through the event's application.

Meetings confirmed 1.404

The percentages are shown by company and separated by event:

Meetings confirmed per event



Sponsors

Sponsors 2023





































































Sponsors 2022











































































Sponsors 2019





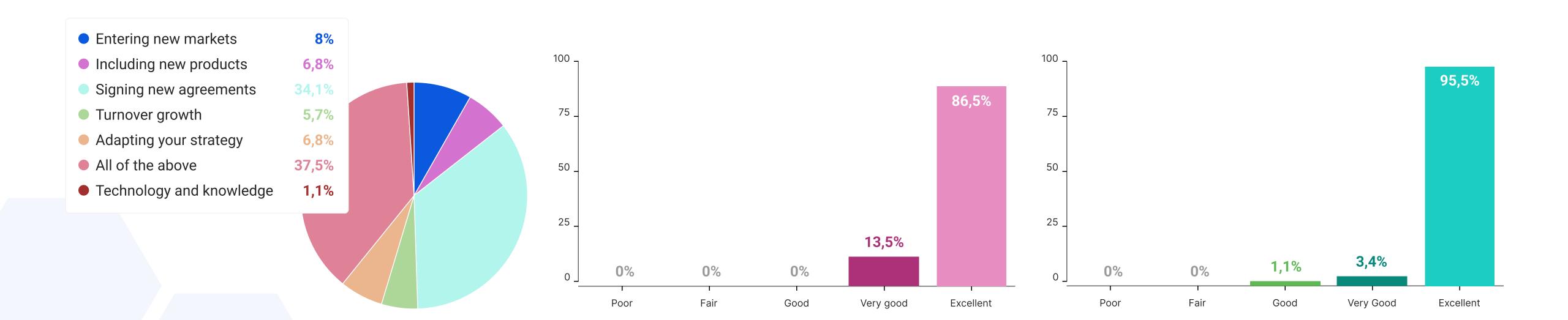


Feedback Attendees Con-X 2023

How do you think this event will benefit you/your company in the close future?

Overall, how would you rate the event?

Would you attend another Con-X in the future?

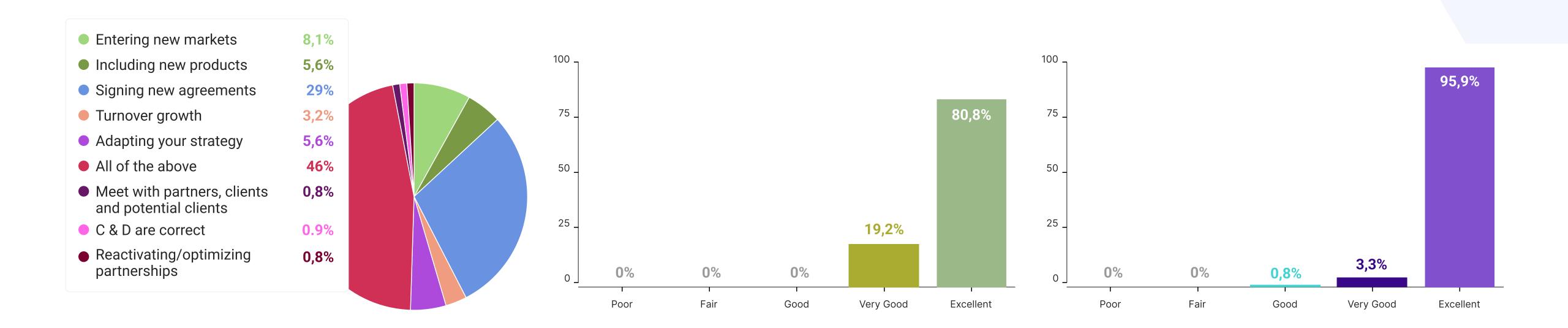


Feedback Attendees After-X 2023

How do you think this event will benefit you/your company in the close future?

Overall, how would you rate the event?

Would you attend another After-X in the future?

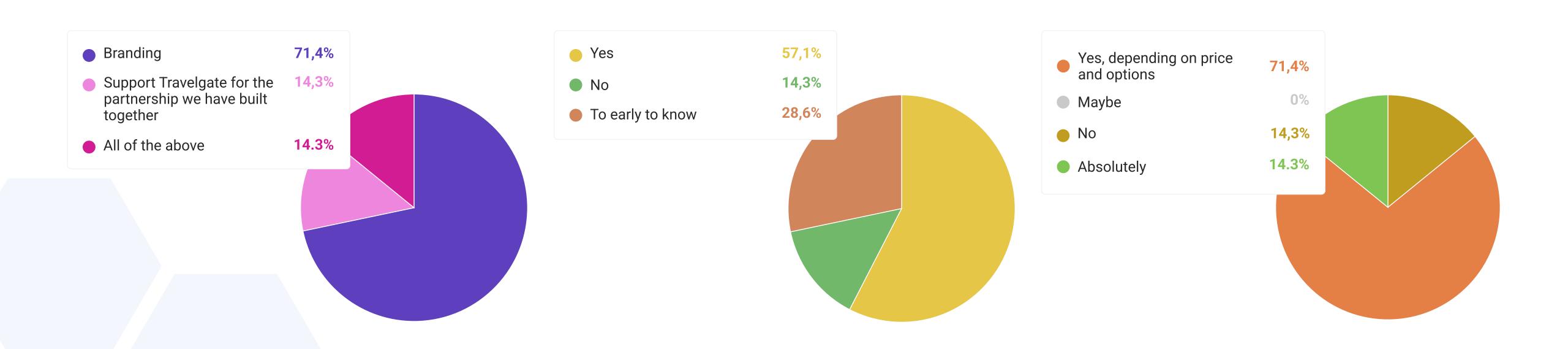


Feedback Sponsors Con-X & After-X 2023

What was the main objective of your sponsorship?

Did sponsoring the event generate visibility, new leads or business opportunities for your company?

If given the opportunity, would you repeat your sponsorship for Con-X and / or After-X?



Feedback Sponsors & Participants

Patricia Rossello - 1er

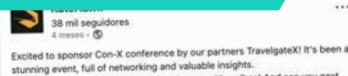
CEO & Founder at Roibos | Direct B2B Hotel Distribution...

Thank you Roibos Partners for your amazing support. #afterx2023









Excited to sponsor Con-X conference by our partners TravelgateX! It's been a stunning event, full of networking and valuable insights. Check out these awesome photos and our positive vibes! And see you next

Felipe Vidal - ter

networking.

#wearewebbeds



Regional Director of Sales Southern Europe en WebBeds

Amazing #Conx2023 & #Afterx2023. Thanks Pedro Camara and all TravelgateX

Team for the Top speakers and for creating the perfect environment for



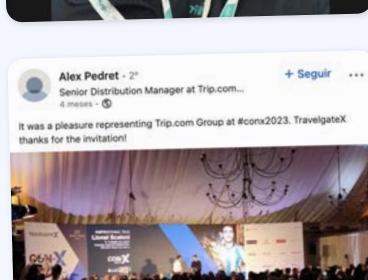














Amazing session today at TravelgateX #conx2023 by travel-investor heavyweights @Henry James Wells, Morgann Lesné , Jan-Frederik Valentin peppered with proper spicy questions from industry legend Alex Gisbert - and now all ConX participants know on what is REALLY on the mind of Venture Investors and what a proper EBITDA in travel should be 🐸





Marc Padrosa Cabello - 2°

A World class event deserves a World Champion.

4 meses + 🕥

Global Industry Director Travel | Phocuswrig...

event. A great opportunity to meet with clients and partners.



+ Seguir





Business Area Director of NordBeds / Stena Line Travel Group

Bruno Träthaug - 1er

¡Hasta la próxima!

#paximum #santsg #travelgate

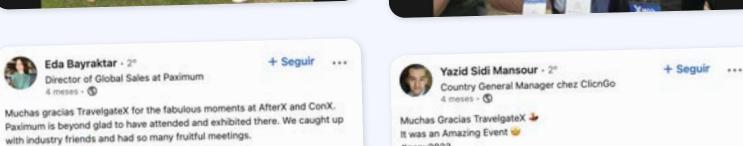
#palmademallorca #afterx #conx2023



José García Pérez - 2º

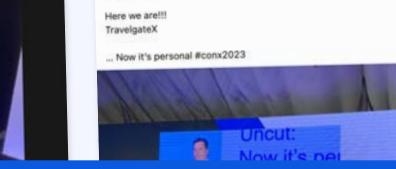
Head of Sales ROW Jumbo Tours Group

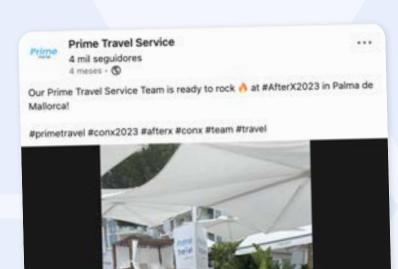


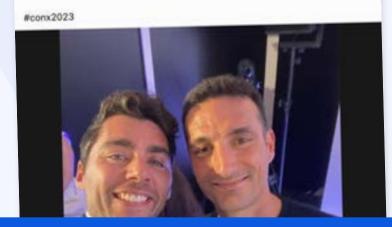












Congrats to the fantastic team of TravelgateX for organizing such a wonderful



What we offer

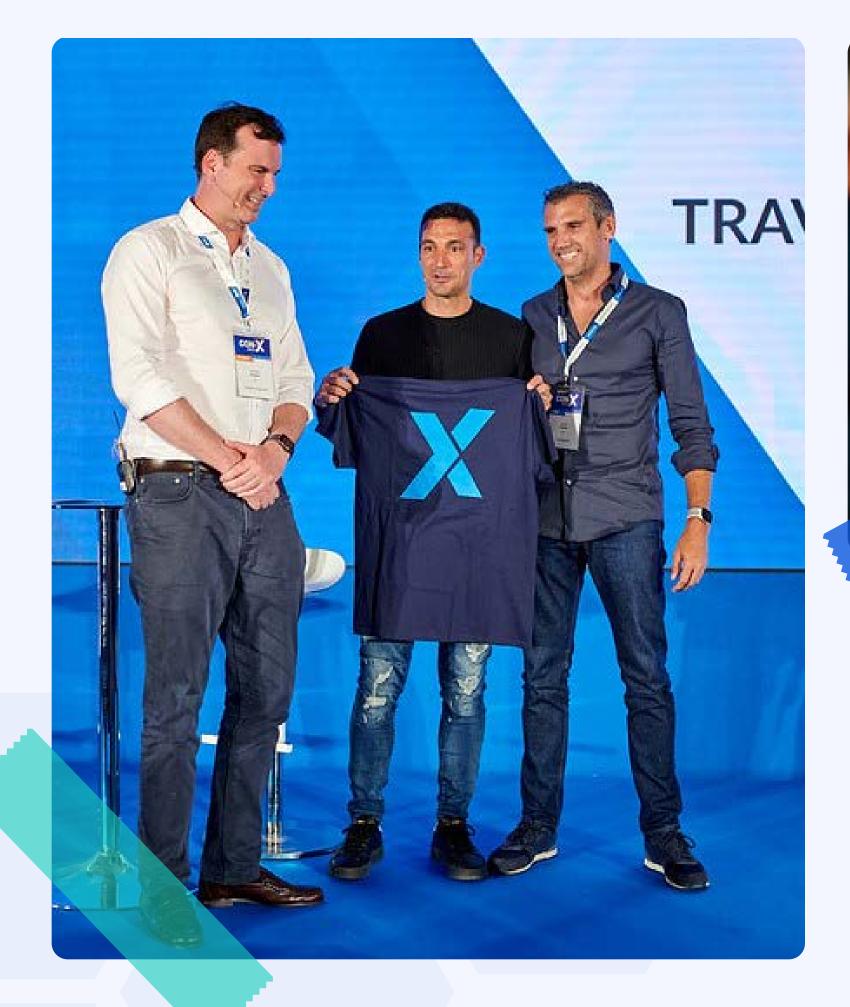
Visibility and actions above and beyond any of our sponsors, consisting of:

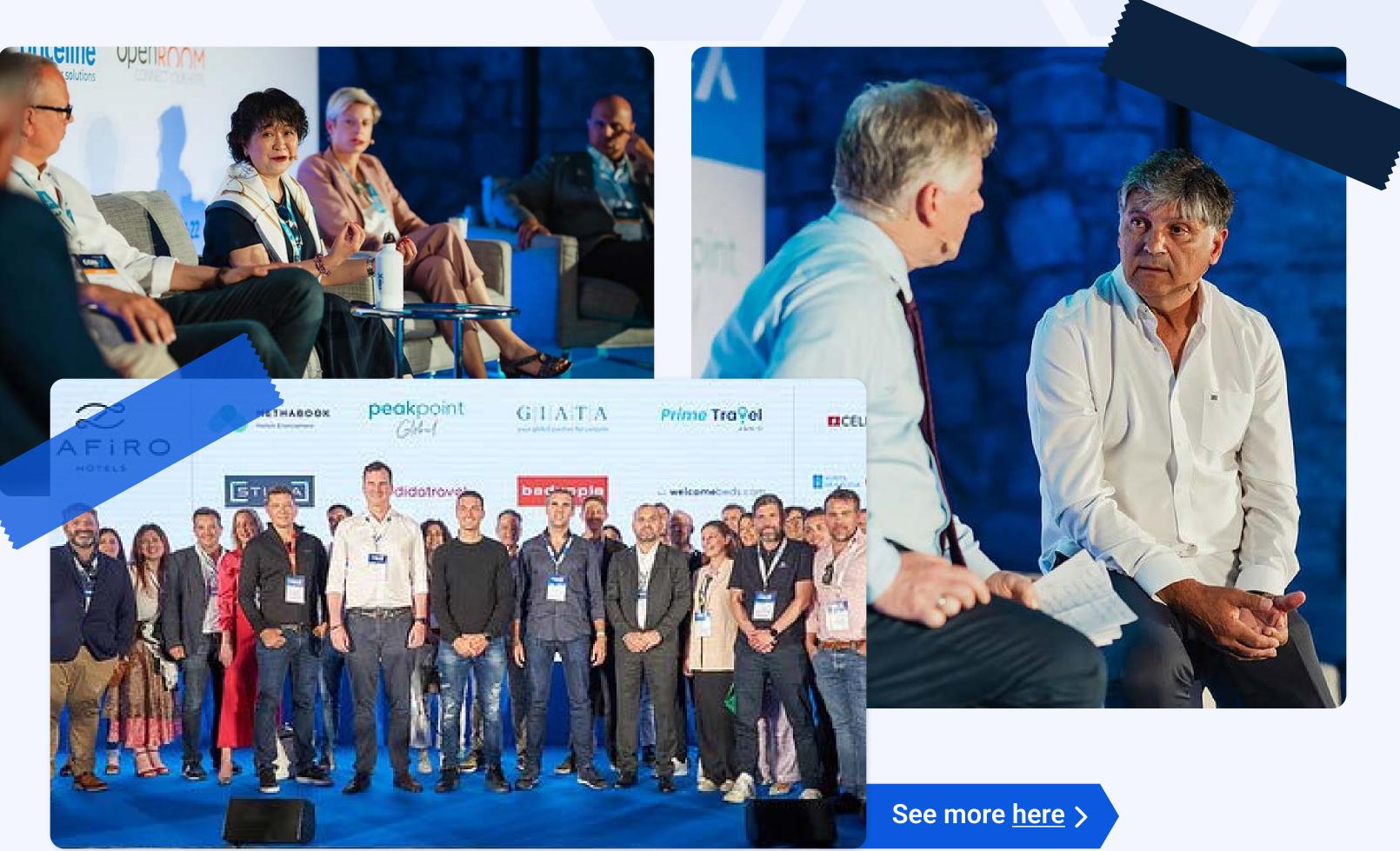
Media/Communications

- Press release informing of the agreement reached.
- Social media post announcing Huawei as Official Main Sponsor.
- Interview and publication on the Travelgate Blog and on the official website of the event (Con-X).
- Your company logo presence as Official Main Sponsor in all places/mentions where Con-X logo appears.
- Featured space in the APP of both events (Con-X and After-X).



Speakers & Sponsors





Master of Ceremonies



- Con-X 2019 | Lars Leiram, founder | Move Management
 See more here >
- Con-X 2022 | Bill O'Connor, CEO | Agents of Innovations
 See more here >
- Con-X 2023 | Christian Kremmers, CEO | tuexperiencia.com
 See more here >



Inspirational Speakers



- Con-X 2022 | Toni Nadal, Head of Rafa Nadal Academy
 Watch the video here >
- Con-X 2023 | Lionel Scaloni, coach and Winner 2022 FIFA World Cup Watch the video here >



Speakers

- Terry Von Bibra, Vice President Europe Alibaba Group
- Alfonso Paredes, VP Europa & LATAM Expedia Group
- Isaac Hernández, Country Manager Google
- Gloria Macías Lizaso, Director Spain Microsoft
- Kotaro Kumagai, Travel Product Manager Rakuten
- Lee Hayhurst, Editor Travolution
- Ginés Martínez, CEO Jumbo Tours
- Manny Fontenla, President Logitravel Group
- Andrés García, CFO Hotelbeds
- Nigel Horne, CEO Europe Webbeds
- Martin Kleinman, Director Hotel Partnership Lastminute.com
- Carlos Rios, CTO Hotel Urbano
- Ricardo Fernández, Managing Director Destinia
- Juan Pablo Lafosse, CEO Almundo



Speakers

- Pedro Camara, CEO TravelgateX
- Lee Hayhurst, Editor Travolution
- Christian Kremers, Executive Vice President Europe AMResorts
- Jonathan Bedford, Chief Sales Officer (CSO) SiteMinder
- June Zhu, Deputy General Manager Americas Trip.com
- Mirja Sickel, Executive VP Traveller Centric Platform Amadeus
- Wouter Geerts, Research Director Skift
- Alen French, CEO Thomas Cook
- Bas Lemmens, President of EMEA HotelPlanner
- Elodie Leunen, CEO Fastpay Hotels
- Mario Gavira, VP Growth Kiwi.com
- Fritz Oberhummer, CPO HRS



Speakers

- Pedro Camara, CEO TravelgateX
- Gerd Leonhard, CEO The Futures Agency
- Wouter Geerts, Head of Research Skift
- Iñaki Fuentes, CEO Quonversa
- Daniel Hansens, Senior Director Product Marketing Slack
- Silvia Leal International Trends & Technology Expert
- Aroa Fernández, Data & Al Specialist Microsoft
- Shiyi Pickrell, Data Science Expedia Group
- Alex Gisbert, CEO Fastpay Hotels
- Henry James Wells, finnCap Group
- Morgann Lesné, Partner Investor Cambon
- Jan-Franke Valentin, Partner Investor ECP



Sponsors Con-X

- Google Cloud
- Zafiro Hoteles
- Welcomebeds
- SoundWalkrs
- InterRías
- Worldline
- Expedia Group

- O N&C
- WebBeds
- Hotellinking
- HolidayTaxis
- Parc Bit
- Swappt
- Economía de Mallorca



Sponsors Con-X

- Travolution
- nxodirect
- PeakPoint
- Fastly
- PrimeTravel
- Darina Holidays
- Worldline
- Priceline
- OpenRoom
- FastPay Hotels
- Roibos
- Welcomebeds
- interRías

- Tbo.com
- Methabook
- Google Cloud
- Webbeds
- Altostratus
- Xacobeo 21-22
- Rakuten TravelXchange
- Skift
- Ladevi
- O Hosteltur
- EconomiadeMallorca
- Smarttravel
- Reportrip



Sponsors Con-X

- Methabook
- PeakPoint
- GIATA
- PrimeTravel
- Stuba
- didatravel
- Bedsopia
- Welcomebeds
- Fastly
- Tbo.com
- Smyrooms
- Zafiro Hoteles
- WebBeds

- Solole
- Expedia Group
- Darina Holidays
- CentraldeReservas
- Celitech
- Xacobeo
- InterRías
- Abreu Online
- EFE
- Ladevi
- Smarttravel
- Hosteltur
- Travolution



Sponsors After-X

2022

- WebBeds
- PrimeTravel
- InteRías

- Methabook
- PeakPoint
- Stuba
- Didatravel
- Bedsopia
- PrimeTravel
- tbo.com
- Smyrooms
- RateHawk
- Hoteltrader
- Illusions
- BookMe

- Zafiro Hoteles
- Go Global
- Celitech
- Nordbeds
- DTS
- Roibos
- Within Earth
- Paximum
- Apsl
- Aerticket
- RatesPro
- Guest Incoming





Lars Leiram, M&C and Pedro Camara, CEO TravelgateX

Welcome Conference >



Isaac Hernández, Country Manager Google Spain & Portugal

Keynote Speaker >



Gloria Macías, Enterprise Commercial Lead Microsoft

Keynote Speaker >



Terry Von Bibra, GM Alibaba Europe

<u>Keynote Speaker</u> >



Kotaro Kumagai, PM Travel Rakuten

Keynote Speaker >



Panelists: Manny Fontanela (President, Logitravel Group), Andrés GarcíaTenorio (CFO Hotelbeds), Alfonso Paredes (VP Europe & LATAM Expedia), Nigel Horne (CEO Webbeds Europe) and Christian Boutin (Managing Director Amadeus Travel IMS).

Round table B2B Distribution >



Discussion moderated by TravelWeekly's Editor Lee Hayhurst. **Panelists:** Ricardo Fernandez (Managing Director, Destinia),

Martin Kleinman (Director Hotel Partnership, lastminute.com),

Carlos Rios (CTO Hotelurbano), Javier Delgado (Chief Data Officer,

Iberostar), Juan Pablo Lafosse (CEO Almundo).

Round table B2C Distribution >



Bill O'Connor (AOI) & Pedro Camara, CEO TravelgateX

Opening Remarks >



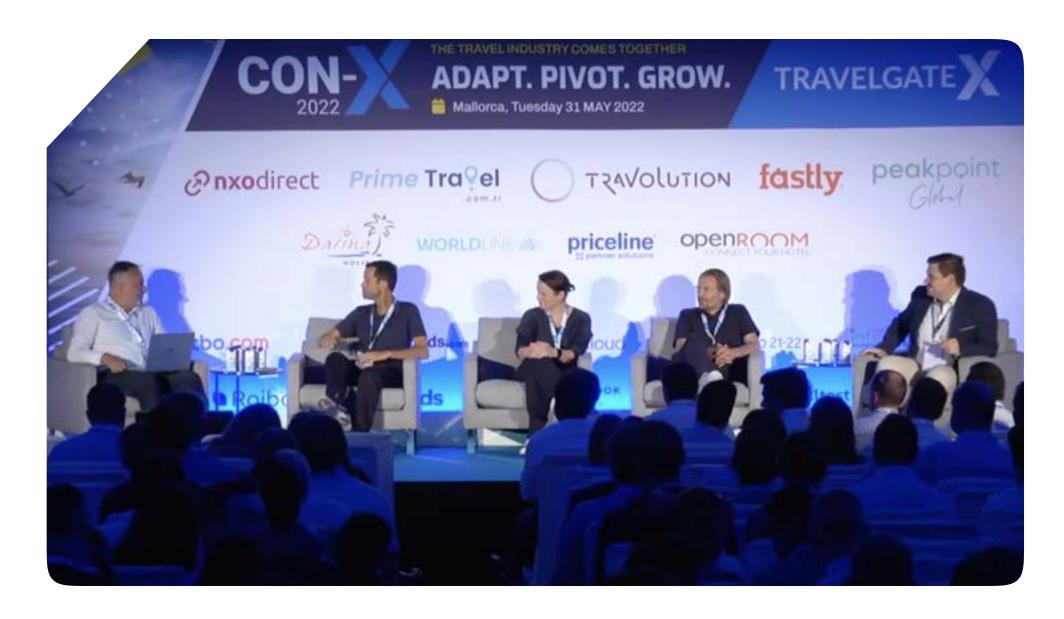
Jonathan Bedford, Chief Sales Officer (CSO), SiteMinder

Keynote Speaker >



Wouter Geerts Director of Research, Data Product, Skift

Keynote Speaker >



Lee Hayhurst, Editor in chief, Travolution Elodie Leunen Deputy CEO & Cofounder, Fastpay Hotels Bas Lemmens President of EMEA, HotelPlanner Mario Gavira VP of Growth, Kiwi.com Fritz Oberhummer Chief Product Officer, Supplier Solutions, HRS

Round Table Travel Industry Trends and Predictions >



Moderator, Lee Hayhurst Travolution Christian Kremmer, VP AM Resorts June Zhu, Deputy General Manager Americas Trip.com Jari Virtanen, Managing Director Stena Line Travel Group Alan French, CEO Thomas Cook Mirja Sickel - Executive VP Traveler Centric Platform Amadeus

Round Table Distribution Adapt and Pivot >



Christian Kremmers and Pedro Camara, CEO TravelgateX

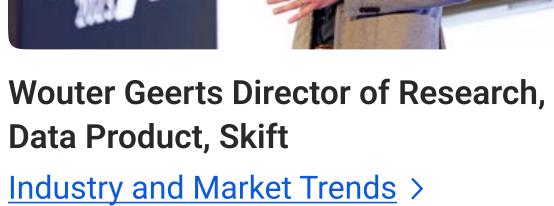
Welcome >



Gerd Leonhard. Futurist Humanist and Author. CEO The Future Agency

Keynote Speaker >







Daniel Hansens, Slack Shiyi Pickrell, Expedia Iñaki Fuentes, Quonversa Aroa Fernández, Microsoft ChatBot-X Azure OpenAl Moderator: Silvia Leal

Executive Panel. Discussion on Al adoption >



Herny James Wells, finnCap Group · Morgann Lesne, travel banker at Cambon · Jan- Franke Valentin, founding partner at ECP · Moderator: Alex Gisbert, CEO Fastpayhotels

Executive Panel. Venture investments in travel >

Press 2019



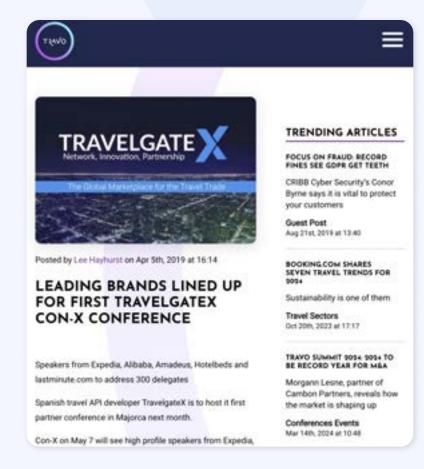
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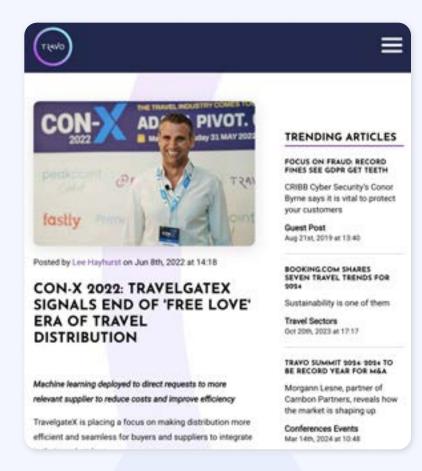


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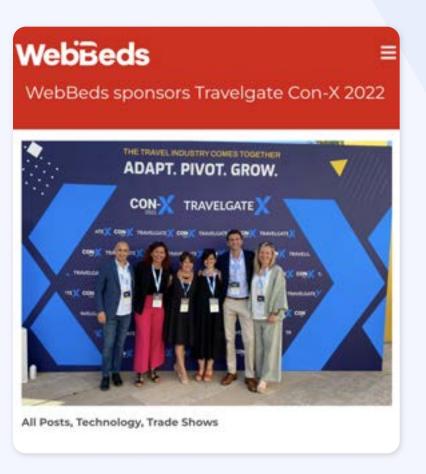
Press 2022



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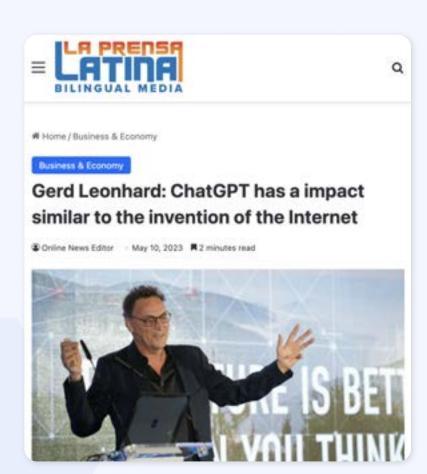


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Press 2023



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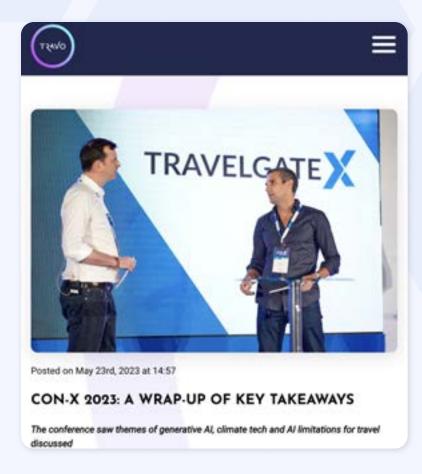
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Brand opportunities

